

2019 ANNUAL REPORT



Meaningful Giving. Inspired Change.

The International Community Foundation seeks to inspire charitable giving by U.S. donors, particularly those with an interest in northwest Mexico and Latin America, to strengthen civil society and promote sustainable communities beyond U.S. borders.

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2019 ANNUAL REPORT



Cathe Burnham, Board Chair, and ICF President and CEO, Anne McEnany.

Dear ICF Donors and Friends,

This year, we celebrate our ICF donor community and the hundreds of projects that committed and passionate individuals, families, foundations, and companies have financed through the International Community Foundation (ICF).

Throughout Latin America and the Caribbean – and particularly in Mexico – ICF is working with local organizations to:

- Expand educational opportunities that enable low-income or other vulnerable children to succeed in school, careers and life,
- Protect ecological integrity and biodiversity for communities to thrive in,
- · Increase access to high quality health services in underserved communities,
- Create a healthy, prosperous, and socially responsible border region, and
- Increase access to the arts and cultural activities.

It has been an incredible year and we are pleased to share the impact you have made possible. Because of your generosity and deep commitment to these efforts, ICF was able to grant \$8.81 million to 104 organizations in Mexico, Latin America, and the Caribbean.

But that is not all. ICF also provided over \$1.64 million to help build strong organizations, foster collaboration, and incubate new ideas. With this direct support, ICF sponsors conferences or events, or even provides loans to jumpstart new businesses.

It is in this spirit that I'd like to share our new institutional values with you – Inspire. Engage. Invest. Together. These pages tell a story of how ICF uses these values to guide our partnerships, our donor conversations, our grantmaking, and our own programmatic work.

We invite you to join us very soon – at our office in National City, on a site visit, at a workshop, or at one of our outreach events throughout the year.

Thank you for allowing us to be your partners in this work. Our impact would not be possible without you.

Sincerely,

Anne McEnany () ICF President & CEO

Cathe Burnham

Cathe Burnham ICF Board Chair



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L/R (back): Angélica Leyva, Elizabeth Corrow, Andre Dungee, Yamilett Carrillo, Lety Martínez, Anne McEnany.

L/R (front): Eliza Brennan, Noel Ornelas, Cynthia Wickerink, Marisa Quiroz, Alana Ortez. Not pictured: Paloma Aguirre, Cynthia Durán, Andrea Osorio and Jackie Rivas-Landaverde

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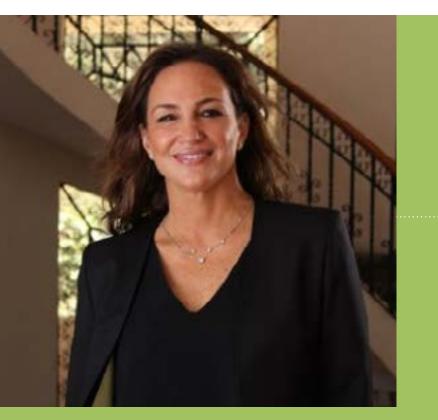


Craig and I feel it is important to give back to the communities that give us an incredible life. We are grateful to La Paz, Mexico and the impressive nonprofits that make an impact there. ICF's expertise has been key to helping us identify the community needs and potential grantees that we can support. One example is Centro Mujeres, who fights for human rights and health care access for vulnerable women and children in Baja California Sur.

Mexico is a beautiful country with many important ecosystems and with caring, friendly people. We want to make our philanthropic endeavors a priority with ICF's help – to give back to Baja and its future generations.

Jackie Meyer, JMB Consulting, Former Qualcomm Inc., Sr. Director Marketing





66 I decided to start helping when I was very young. Mexico is a country with many different realities. Sadly with great inequality and much poverty. But good intentions not only stayed there. After 20 years of strengthening, training, supporting, boosting women and their families, Fundacion Origen began a social, economic and human detonator for society. A real transformer for women who live in poverty, suffer violence and have very few opportunities. Through job training and employment, capacity building, leadership, human development, self-esteem and emotional help we have assisted 1.3 million people. Thanks to ICF we have been able to develop and strengthen our grass root community centers, social fabric reconstruction and resilience model. It has been a great ally for foundation origin in recent years, being always present in the most vulnerable moments.

Mariana Baños, Founder, Fundación Origen



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66 Resources Legacy Fund (RLF) began working with ICF in 2010 to protect important coastal lands in Northwest Mexico, as well as the wildlife, natural resources, and human communities that depend on these landscapes. We recognize that healthy communities and ecosystems depend on long-term solutions and sustainable financing. ICF's financial experience and RLF's conservation expertise combined to capitalize two land funds that support Pronatura Noroeste to monitor, steward, and protect whale birthing lagoons, coastal bays and beaches, estuaries, and wildlife habitat in Laguna San Ignacio. This long-term support gives us confidence that this diverse and special place will be intact for generations.

Peggy McNutt, Program Officer, Resources Legacy Fund



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I am immensely impressed by the passion and dedication of the many conservation groups working to protect Baja Sur's environmental heritage and resources. Because so much rides on the success of their efforts, it is vitally important to not only support the groups' conservation programs, but to also support capacity-building programs that will allow the groups to grow and thrive for years to come.

Jim Angell, Paul M. Angell Family Foundation



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We are grateful for the other generous contributions made in 2019.

For the complete list of donors, please visit: www.icfdn.org

66 I believe in the philosophy of giving back to the community and that education is the way to prevent poverty. We founded Gente Joven por un Cambio in Los Cabos 7 years ago. It is so rewarding to see the changes in our youth since then. We have had 8 year olds, who were terrified and bullied, participate in our leadership programs and eventually become coaches and mentors.

Working with ICF gives me the confidence that we are compliant with all US and Mexican tax rulings. ICF's competent staff, with their focus on transparency and due diligence, guarantees donations go to the causes we care about. Everyone is hands on, everyone cares, everyone is passionate.

Onagh Ash, Founder, Gente Joven por un Cambio





ICF Values at Work

Inspire.

ICF uplifts civil society and the work of others, celebrates local milestones, and exhibits courage, flexibility, and determination in its grantmaking.

The U.S.-Mexico Border in Action

ICF Funds Involved:

- This is Humanity
- ICF Border Fund
- Rainbow Fund

The newspaper headlines in 2018 reflected a border in crisis. Thanks to our local partners and generous donors, ICF saw a border in action.

Almost 30 years ago, ICF was born to respond to the challenges of the San Diego-Tijuana border region. Through this work we have experienced firsthand how these communities are impacted by political policies and other decisions that occur thousands of miles away. Economic inequality, political crisis, and natural disasters have driven thousands of vulnerable people to our region, seeking safety and a better life.

Long before the arrival of the "migrant caravans" in 2018, civil society organizations in Tijuana have filled the gaps where government and private sector cannot. Whatever their objective, organizations have nimbly adapted their programs to meet the current needs of a dynamic and growing community. Whether providing food and shelter to refugees, bringing preventative health services to marginalized communities, or enriching educational programs for children through languages, STEM sciences, or the arts, ICF's grantees are resolute in their efforts to enhance the dignity and wellbeing of those migrants. ICF's globally-minded community of donors are as diverse as the communities we serve - they are established business leaders; LGBTQ activists; tech-entrepreneurs, multinational corporations, and small local businesses; other private and community foundations; young professionals and burgeoning artists! Many of them are also immigrants to the United States or Mexico.

These are the compassionate individuals and organizations that are shaping our border. We invite you to come see for yourself, and to be inspired by the border.



For nearly 30 years, ICF has gone beyond transactional grantmaking to engage our grantees and other partners on the ground, identify gaps and develop strong civil society organizations, alliances, and networks.

ICF works to increase impact by offering capacity-building opportunities to our grantees and partners. These range from one-on-one experts during program officer site visits, to hiring outside consultants, to local workshops and training, to financing participation in national and international conferences. We cover topics that improve the programmatic, institutional, and financial sustainability of participating organizations.

This year, ICF partnered with the U.S. Consulates General in Tijuana and in Hermosillo, as well as the U.S.

Embassy in Mexico to offer workshops to nonprofit staff and board members on strategic program planning and fundraising strategies. Additionally, ICF and sister foundation, Fundación Internacional de la Comunidad (FIC) in Tljuana, have teamed up to offer access to the Funding Information Network, a database of over 7,000 funders in the U.S. and other learning modules aimed at strengthening local nonprofits' fundraising skills and strategies.

Additionally, ICF invites groups into shared spaces for collaborative learning and teamwork. Recently, a group of thirteen organizations in La Paz, Baja California Sur, Mexico analyzed the complex social problems facing Esterito, the oldest neighborhood in the city. Through this collective effort, the group was able to better identify solutions that they can now embrace together.

Engage.

By listening to and learning about the needs of the community, ICF strives to be more effective, using evaluation and expertise to guide our course.





Invest.

ICF creates lasting improvements in education, health, and the environment, as well as strong local organizations. We safeguard the financial resources entrusted to us.



Photo: Octavio Aburto

Leading the Field with Impact Investments

ICF's work goes beyond grantmaking in many ways – but probably the most cutting-edge approach that ICF is deploying today is impact investing for businesses, programs, and institutions outside the U.S.

Impact investing uses charitable dollars to deliver both social benefits and financial returns. In the U.S., this tool has been used by foundations and corporate investors in affordable housing, microfinance, and clean energy. Over the past 20 years, just three foundations – Omidyar Network, Rockefeller Foundation, and John D. and Catherine T. MacArthur Foundations – have invested over \$900 million. In the developing world, however, there are not as many examples of impact investors. There is a high bar for international projects to qualify for funding because of their short track record, long-term capital requests, and small number of investors. High interest rates and payment schedules often interfere with real needs for cashflow and business flexibility.

We know that the gap in financing the UN Sustainable Development Goals is estimated at \$5-7 trillion dollars. ICF's leadership in this area is building momentum – and a track record of success.

Eco-Alianza de Loreto Center for Community and the Environment

Ecology Project International Teacher fellowship program

ACHAMAR Shellfish aquaculture business

Circulate Capital Reducing plastics in Latin America

Together.

ICF brings together diverse partners to collectively identify and implement solutions for our most complex global problems.

Food Rescue in Baja California Sur

Photo: Food Security Alliance, BCS

Six years ago, ICF researched the state of food insecurity in the municipalities of La Paz and Los Cabos. Approximately half of the surveyed 600 families reported that on a weekly basis their families lacked sufficient access to quality food.

This was a striking finding in a region that produces and exports certified organic fruits and vegetables, and that has the infrastructure of a world class tourist destination! According to the Mexican government, BCS is now among the seven states with the highest export capacity of organic products. Yet, only 15% of the country's organic production is destined for national consumption.

ICF's original working group has since transformed into the Food Security Alliance – Baja California Sur (FSA-BCS), a formal alliance that initiates critical connections to reduce food waste and get fresh produce into the bellies of the people that need it most.

Over the past two years, ICF and the Alliance have brought together philanthropy (Innovaciones Alumbra, **Oregon Tilth's Social Investment** Project, SurfAid USA, Fundación Solmar, Lawrence Welk Foundation, Fundación Soriana, and individuals), private businesses (farms, packers, organic farms, supermarkets), civil society organizations (community gardens, feeding kitchens, and shelters), government agencies, and community volunteers to rescue approximately 60 tons of produce and distribute it to close to 3000 individuals experiencing food insecurity.





\$66,250 to **Espacio Migrante** to refurbish and operate a shelter and community center for migrants.



\$60,000

to **iBby Mexico and Fondo Unido** to launch a pilot ludoteca (toy library) and educational curriculum in Tijuana to benefit both migrants and local resident children in Tijuana, and to serve as a replicable model of community spaces for dialogue to build understanding between migrants and host communities.



\$30,000 to Fronteras Unidas ProSalud

to deploy a mobile clinic to provide medical and educational services in migrant communities in Tijuana.



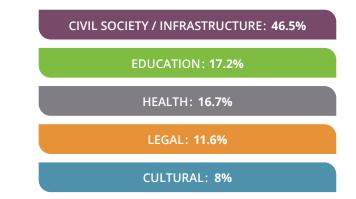
to **Alma Migrante** for general operations and to support the "Human Rights Workshops" for civil society organizations supporting migrants in northern Baja California.



HOPE FOR THE BORDER



Thanks to many generous donors to the **Border Fund**, in 2018-2019 ICF invested nearly **\$500,000** in grants and technical assistance to local nonprofit organizations who are serving the thousands of new migrants and asylum seekers.





ONE LEGACY. *Many choices.*

Legacy Giving

ICF CAN HELP YOU CHOOSE:

WHAT TO GIVE

Find out what types of assets make the best legacy gifts. Learn how gifting cash, securities, or property can help achieve your estate planning, financial, and philanthropic goals.

HOW TO GIVE

We can help you structure a gift that provides both tax benefits and personal or family income while supporting your chosen cause.

WHERE TO GIVE

ICF can connect you with the nonprofit organizations and community programs that match your areas of interest and will make the best use of your investment.

5 REASONS TO CONSIDER LEGACY GIVING

- 1 Reduce the tax burden on your family.
- 2 Receive estate tax savings.
- Provide for your immediate family.
- 4 Support your chosen causes for years to come.
 - Make a real difference in the lives of others!

icfdn.giftlegacy.com

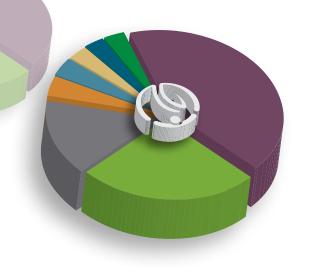
Contact Lety Martinez Hermosillo at lety@icfdn.org or (619) 336-2258.



Financials FY2019

International Community Foundation CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2019 (With summarized financial information for Fiscal Year 2018)

	2019 Total	2018
Assets		
Cash and cash equivalents	\$ 4,632,846	\$ 5,265,388
Accounts receivable:		
Contributions	452,863	274,948
Other	4,754	4,000
Deposits & prepaid expenses	233,251	34,932
Program related investment	658,089	469,149
Property and equipment	2,927,663	2,919,165
Investments	17,819,346	16,303,223
Total assets	\$ 26,728,812	\$ 25,270,805
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 218,223	\$ 180,403
Grants payable	1,971,974	2,078,674
Total liabilities	\$ 2,190,197	\$ 2,259,077
Net assets:		
Without donor restriction	10,401,012	8,956,619
With donor restriction	14,137,603	6,855,455
Total net assets	\$ 24,538,615	\$ 23,011,728
Total liabilities and net assets	\$ 25,728,812	\$ 25,270,805



2019 ICF Grants by Area

Environment	42%
Education	26%
Health & Human Services	15%
Community & Economic Dev.	4%
Civic Engagement	4%
Arts & Culture	3%
Disaster Relief	3%
Olivewood Gardens	3%

Financials FY2019

International Community Foundation CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2019

(With summarized financial information for Fiscal Year 2018)

Operating Activities: SUPPORT AND REVENUES Gifts and support \$ 12,725,082 \$ 14,276,963 Other income 83,908 57,993 Net assets released from restrictions - - Total Support and Revenues \$ 12,808,990 \$ 14,334,956 Expenses Program grants: - Environment 2,320,499 2,083,945 Education 2,320,499 2,083,945 Health and Human Services 1,323,552 1,120,318 Community and Economic Development 489,934 332,867 Civic Engagement 317,451 1,190,853 Arts and Culture 274,601 604,660 Total Program Grants \$ 8,807,289 \$ 10,558,455 Program expenses 1,639,759 1,669,712 Olivewood Gardens 663,198 669,406 Total Program and \$ 12,125,679 \$ 13,798,293 Cost of direct benefits to donors 48,745 33,343 Total operating expenses 12,174,424 13,831,636 Operating excess (defici) 683,311 536,663 <th></th> <th>2019 Total</th> <th>2018</th>		2019 Total	2018
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Olivewood Gardens 653,198 669,406 11,100,246 12,927,573 Support services: 0perating and administrative 609,221 527,340 Development and fundraising 416,212 343,380 Total Program and 512,125,679 \$ 13,798,293 Cost of direct benefits to donors 48,745 33,343 Total operating expenses 12,174,424 13,831,636 Operating excess (deficit) 683,311 536,663 Nonoperative Activities: 1000000000000000000000000000000000000	Total Program Grants	\$ 8,807,289	\$ 10,558,455
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Support services:Operating and administrative609,221527,340Development and fundraising416,212343,380Total Program and416,212343,380Supporting Services\$ 12,125,679\$ 13,798,293Cost of direct benefits to donors48,74533,343Total operating expenses12,174,42413,831,636Operating excess (deficit)683,311536,663Nonoperative Activities:895,618294,873Investment income, net395,618294,873Realized and unrealized gains496,703129,564Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Denor Advised Grant to Endowment23,011,72822,083,971	Olivewood Gardens	653,198	669,406
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Development and fundraising Total Program and Supporting Services416,212343,380Supporting Services\$ 12,125,679\$ 13,798,293Cost of direct benefits to donors48,74533,343Total operating expenses12,174,42413,831,636Operating excess (deficit)683,311536,663Nonoperative Activities:395,618294,873Investment income, net395,618294,873Realized and unrealized gains496,703129,564Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Denor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Denor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 2,011,72822,083,971			
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Supporting Services\$ 12,125,679\$ 13,798,293Cost of direct benefits to donors48,74533,343Total operating expenses12,174,42413,831,636Operating excess (deficit)683,311536,663Nonoperative Activities:683,311536,663Investment income, net395,618294,873Realized and unrealized gains496,703129,564Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Denor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Denor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 23,011,72822,083,971		416,212	343,380
Cost of direct benefits to donors48,74533,343Total operating expenses12,174,42413,831,636Operating excess (deficit)683,311536,663Nonoperative Activities:395,618294,873Investment income, net395,618294,873Realized and unrealized gains496,703129,564Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757NET ASSETS\$ 1,526,887\$ 22,083,971			
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Nonoperative Activities:1Investment income, net395,618294,873Realized and unrealized gains496,703129,564Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757NET ASSETS\$ 1,526,887\$ 22,083,971		12,174,424	
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Realized and unrealized gains496,703129,564Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE DONOR ADVISED GRANT1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757NET ASSETS\$ 1,526,887\$ 927,757BEGINNING OF YEAR23,011,72822,083,971	-	395.618	294,873
Total non-operating activities892,321424,437CHANGE IN NET ASSETS BEFORE DONOR ADVISED GRANT1,526,887927,757Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757NET ASSETS BEGINNING OF YEAR23,011,72822,083,971			
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DONOR ADVISED GRANT 1,526,887 927,757 Donor Advised Grant to Endowment - - CHANGE IN NET ASSETS \$ 1,526,887 \$ 927,757 NET ASSETS \$ 1,526,887 \$ 927,757 BEGINNING OF YEAR 23,011,728 22,083,971		<u> </u>	
Donor Advised Grant to EndowmentCHANGE IN NET ASSETS\$ 1,526,887\$ 927,757NET ASSETS BEGINNING OF YEAR23,011,72822,083,971			
CHANGE IN NET ASSETS \$ 1,526,887 \$ 927,757 NET ASSETS BEGINNING OF YEAR 23,011,728 22,083,971	DONOR ADVISED GRANT	1,526,887	927,757
NET ASSETS BEGINNING OF YEAR 23,011,728 22,083,971	Donor Advised Grant to Endowment		
BEGINNING OF YEAR 23,011,728 22,083,971	CHANGE IN NET ASSETS	\$ 1,526,887	\$ 927,757
	NET ASSETS		
	BEGINNING OF YEAR	23,011,728	22,083,971
	END OF YEAR	\$ 24,538,615	\$ 23,011,728



For details on these and other grants in 2019 please visit: www.icfdn.org

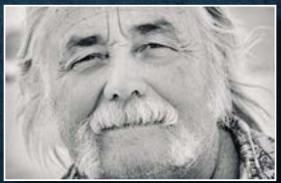
In Memory

ICF honors the legacy of two nonprofit pioneers from Baja California Sur

Maria Lemonia Aretos Argumosa

Maria Lemonia Aretos Argumosa, who was devoted to her son Daniel and children with autism in Los Cabos. In 2004, Lemonia co-founded Red Autismo to offer early detection and therapy for children, and to support and educate families. Through her dedication, hundreds of families have received life-changing care.





Timothy B.E. Means

Timothy B.E. Means, a lifelong naturalist and adventurer, discovered the Baja California peninsula and fell in love with its culture, biodiversity, and wildlands. He co-founded Sociedad de Historia Natural Niparaja in La Paz, and launched dozens of conservation initiatives in the region, including the purchase of Isla Espiritu Santo. Tim was involved in protecting thousands of acres of Baja's wilderness for future generations.

Lemonia and Tim's commitment and legacy live on. You can contribute with memorial gifts to:



www.RedAutismo.org







www.Niparaja.org



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www.icfdn.org



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